

American Association of University Women, Inc.
Fiscal Year End June 30, 2018
Executive Summary - Board Approved Budget

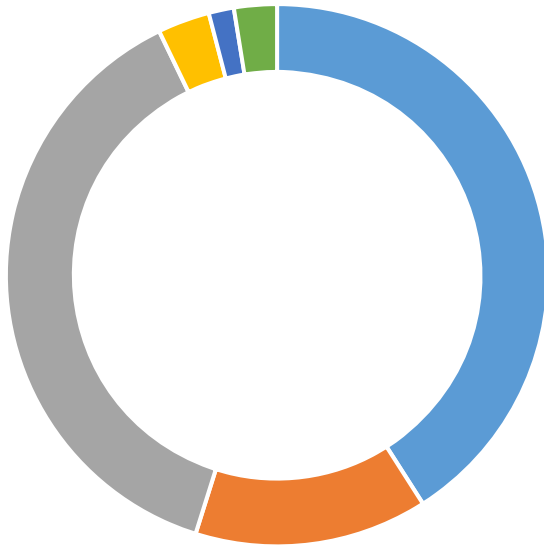
Revenue and Support

Investment Income	\$ 8,600,000
Membership dues	2,921,672
Contributions: Members, Corporations, Foundations, and Others	7,973,864
Convening (NCCWSL, Convention)	652,562
Tenant Rental Income	314,784
Other Income	537,384
TOTAL REVENUE & SUPPORT	<u>\$ 21,000,266</u>

Operating Expenses

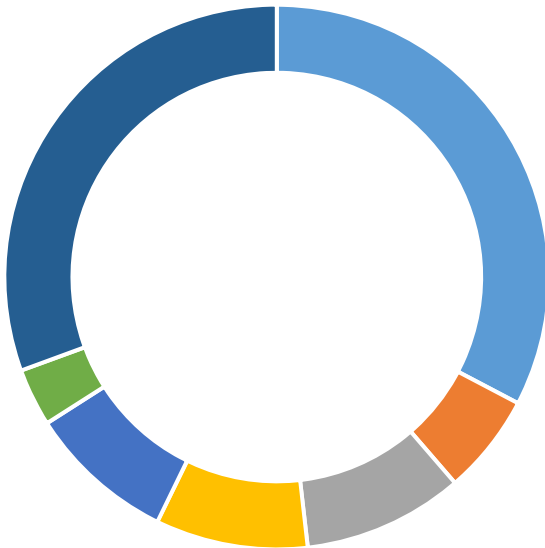
Fellowships & Programs	\$ 7,139,361
Communications & External Relations	1,306,395
Public Policy & Research	2,084,616
Membership	1,975,721
Development	1,915,021
Strategy & Leadership	751,059
General & Administration (Admin, Occupancy, IT, Finance, Board, Website, Archives, etc.)	6,682,641
TOTAL OPERATING EXPENSES	<u>\$ 21,854,814</u>
Excess of Operating Expenses over Revenue and Support	<u>\$ (854,548)</u>

Board Approved FY 2018 Budget
FY 2018
Revenue and Support



- Investment Income
- Membership dues
- Contributions: Members, Corporations, Foundations, and Others
- Convening (NCCWSL, Convention)
- Tenant Rental Income
- Other Income

Board Approved Budget
FY 2018
Operating Expenses



- Fellowships & Programs
- Communications & External Relations
- Public Policy & Research
- Membership
- Development