

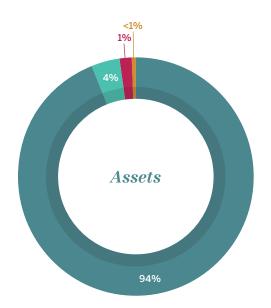
THE POWER OF LOBBY DAY

Fiscal Year 2017 Financial Highlights

Assets

AS OF JUNE 30, 2017, IN THOUSANDS

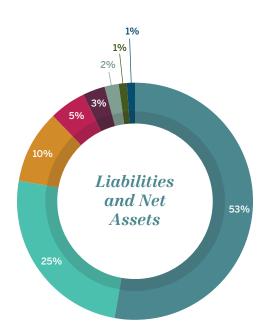
Cash and cash equivalents	\$1,365
Prepayments and amounts receivable	\$858
Net value of property and equipment	\$5,689
Investments	\$129,636
Total assets: the financial foundation that ensures our ability to continue to advance equity for women and girls through advocacy, education, philanthropy, and research	\$137,548



Liabilities

AS OF JUNE 30, 2017, IN THOUSANDS

To	otal liabilities	\$15,996
•	Construction allowance and free rent amortized over the life of our office space lease	\$6,635
•	Gifts received with a retained interest	\$627
	Funds received in advance	\$1,469
	Awards and fellowships to be paid during the upcoming year	\$3,805
	Amounts owed to vendors, employees, and other third parties	\$3,460



Net Assets

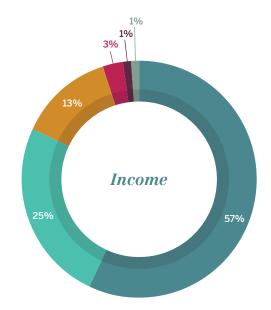
AS OF JUNE 30, 2017, IN THOUSANDS

Unrestricted net assets	\$14,343
Temporarily restricted net assets	\$34,321
Permanently restricted net assets	\$72,888
Total net assets	\$121,552
Total liabilities and net assets	\$137,548

Revenue Received

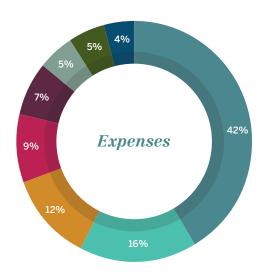
AS OF JUNE 30, 2017, IN THOUSANDS

Investment income	\$13,614
Member dues	\$2,997
Contributions and sponsorships	\$5,959
Events revenue	\$795
Subtenant revenue	\$291
Other	\$310
Total revenues and support to conduct our activities, programs, and mission	\$23,966



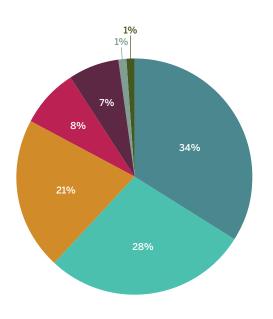
ExpensesAS OF JUNE 30, 2017, IN THOUSANDS

Salary and benefits for staff	\$9,889
Fellowships and grants	\$3,874
Printing publications, postage, and shipping	\$1,726
Convention, conferences, travel, and meetings	\$1,249
Professional fees	\$2,132
Occupancy expense	\$2,906
STEM funds for local programs	\$1,010
Other expenses	\$1,279
Total expenses incurred for activities, programs, and mission	\$24,065
Excess of expenses to support our mission over revenue received	\$99





- Outreach and membership
- Research and projects
- Fellowships and grants
- Meetings and conventions
- Advocacy
- Legal Advocacy Fund
- Other programs



Fiscal Year 2018

Thank you for your generosity in fiscal year 2017. We are pleased to present the fiscal year 2018 executive summary budget (in thousands).

Revenue and Support

Investment income	\$8,600
Member dues	\$2,922
Contributions: members, corporations, foundations, and others	\$7,974
Convening (NCCWSL, convention)	\$653
Tenant rental income	\$315
Other income	\$536
Total revenue and support	\$21,000

Operating Expenses

Excess of operating expenses over revenue and	
Total operating expenses	\$21,855
General and administration (admin, occupancy, IT, finance, board, website, archives, et cetera)	\$6,683
Strategy and leadership	\$751
Development	\$1,915
Membership	\$1,976
Public policy and research	\$2,085
Communications and external relations	\$1,306
Fellowships and programs	\$7,139